



J. Francis Company LLC

GENERAL CONTRACTING AND REMODELING

1410 High Street • Pittsburgh, PA 15212 • phone: 412.322.6407 • fax: 412.322.6425

newsletter

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May 2007

We salute our veterans and members of the U.S. armed forces and extend congratulations to graduates - high school, college, etc.

This month we feature a commercial remodeling project of a physical therapy clinic. Our newsletter is written with you in mind by providing updates about J. Francis Company, LLC and helpful information. Please contact us with any questions, comments or suggestions. We love to hear from you!

Super Trivia Challenge

Here's your Chance at a \$20 Gift Card!

Trivia is a fun feature of the newsletter. Each & every month brings a new question & opportunity for **you** to win! The first correct answer emailed to jean@jfcollc.com will be the proud winner of a \$20 Gift Card of your choice.

Question: Memorial Day remembrance dates back to what war?

Answer:

- a) Revolutionary War
- b) Mexican-American War
- c) War of 1812
- d) Civil War

Thanks for the Kind Words

"I want to tell you how much we have enjoyed our experience with J. Francis Company, LLC. From the very first meeting, I sensed there

Company Update



J. Francis Company, LLC hosted an event for the North Side Chamber of Commerce to announce the restaurant that former Pittsburgh Steeler running back, Franco Harris will be opening in the spring of '08 on the corner of Federal & East North Ave. J. Francis Company, LLC is the General Contractor doing the construction work. Initial drawings were unveiled by Rob Indovina from Indovina Associates Architects. The restaurant will mostly feature the Mediterranean style menu of Aladdin's Eatery. The North Side business community and residents eagerly welcome the opening of the restaurant, contributing to the renaissance of this neighborhood. Details to follow. . .

Feature Project

was a difference with your company. I eventually concluded that the thing that sets J. Francis apart is pride in your work. Every single person I dealt with during the office construction was professional, creative and fun! I always had the feeling that everyone was working hard to make sure we were happy with the job at every step.

Dave Myers went out of his way to make sure we were satisfied with each detail, checking in with us frequently to be sure this was the case. The welcoming atmosphere at your amazing offices put us right at ease. Jean, John and Dave were all extremely helpful when it came time to make choices, and had wonderful and creative ideas and solutions to solve many of our questions and concerns.

I felt confident in you and your staff every step of the way. And I was not disappointed! The office looks wonderful. The job was completed ahead of schedule. And I have been and will continue to be happy to recommend you to anyone who will listen!"

Mary Lynn Jacko, Director of Clinical Operations, Allegheny Chesapeake Physical Therapy (see the Featured Project)

Remodeling Tips

Deer Control: Deer are adaptable animals and will get used to sounds, scents, and light over time. They will eat anything if they are hungry. Listed below are suggestions for deer control.

- Dogs (Most effective)
- Deer proof plants
- High pitched sound devices

Allegheny Chesapeake Physical Therapy

The scope of work included renovating the 5600 sq/ft space of a former "Blockbuster" store into a physical therapy clinic. Allegheny Chesapeake (www.aandc.com) owns & operates 12 physical therapy clinics in the Pittsburgh region. Streamlining the product selection process was a high priority. The customer worked with J. Francis Company, LLC to select the carpet & cove base, paint colors, cabinet design, countertop laminate colors which were then organized onto a "storyboard" to direct future renovations at other locations. The coordination and integration of product selections helped to create a comfortable and serene environment for patients. The new plan was designed by Don Lightner at Design 3 Architecture.

The work included demolition of the existing Blockbuster floor plan; re-framing, electrical, plumbing, HVAC and drywall for the treatment room floor plan; custom cabinetry, painting, new acoustical ceilings, new flooring & cove base; & new ADA locker rooms and bathrooms with a roll in shower. J. Francis Company, LLC met the customer's schedule and budget expectations.

Exterior view of building



Before view of reception area

- Activity activated outdoor lighting and water sprays
- Human hair or heavily scented soap (Irish Spring) in nylon stockings

Deer Favorites:

- Azalea
- Bulbs
- Daylily
- Hosta
- Impatiens
- Pansy
- Yews

Deer resistant plants

Use the following plants listed below to control the deer:

- Barberry
- Bayberry
- English Boxwood
- Geranium
- Grasses, Ornamental
- Holly
- Iris
- Juniper
- Pachysandra
- Rose of Sharon

Our Core Values

- Caring
- Competence
- Integrity
- Respect
- Timeliness

J. Francis Company, LLC approaches business with our core values as a guide.

What Kind of Work Does J. Francis Company Do?

Our Typical Remodeling/Renovation Work Includes:

- Additions
- Bathrooms



Finished view of reception area



Before view of Physical Therapy room



Finished view of Physical Therapy room

- Basement Remodeling
- Classroom Improvements
- Demolition
- Drywall and Plasterwork
- Electrical
- Finished Carpentry
- Flooring
- Gut and Rehab
- Kitchens
- Mechanicals
- Office Build-Outs
- Painting
- Plumbing
- Roofing
- Rough and Trim Carpentry
- Siding
- Space Reconfigurations
- Tenant Build-Outs
- Windows
- Wood and Metal Framing
- and Much More !!

Referral Rewards Program

Could You Use \$100.00??

- For every referral you send our way that becomes a customer, you will receive your choice of: a \$100 gift certificate to the store or restaurant of your choice or a \$100 donation to the charity of your choice in your name.
- By referring your friends, clients & co-workers to us for remodeling & renovation projects, you've helped our business grow. Offering these special rewards is our way of saying thanks. To take advantage of our Referral Reward Program, just email to jean@jfcollc.com or fax to 412.322.6425 the following contact information: your name & phone number, the name, address & phone number of the person you are



Before of main hallway



Finished view of main hallway



Before view of exercise room

referring. We will follow up on every referral.

Contact Us

Our Mission Statement...

"J. Francis Company, LLC exists to provide our customers with competent general contracting services. We emphasize integrity, respect and timeliness in all our relationships. Our goal is sustained growth and profitability by continually exceeding expectations."

Contact us:

John McCloskey, President:
john@jfcollc.com

Dave Myers, Vice President:
dave@jfcollc.com

Jean M. Krak, Business Development Manager:
jean@jfcollc.com

John Hoover, Production Manager:
hoover@jfcollc.com

Toni Shar, Office Manager:
toni@jfcollc.com

J. Francis Company, LLC
General Contractor
1410 High Street
Pittsburgh, Pa. 15212
412.322.6407 office
412.322.6425 fax
jfcollc.com

Links



Finished view of exercise room



Before view of reception area to entrance



Finished view new reception area to entrance



Finished view new exit area



Finished exam room hallway



Finished exam room

Team Update

Lynne Bingham sells real estate for Howard Hanna. Her primary function is in residential however she has investors who also look for commercial properties. Real Estate was a natural progression and with her clientele and business background here in Pittsburgh, Lynne finds herself working with many of her previous customers and their children! Prior to working in real estate, Lynne owned Lullaby Landing, an upscale children's clothing store in Mt. Lebanon for 17 years as well as Pittsburgh's first e-commerce site for baby's gifts and gift baskets called The Stork Delivers. The store was sold in 2001 and the website sold in 2004.

Lynne says, "Meeting John McCloskey early in my career allowed me the opportunity to learn from the best and has fostered into a professional and personal friendship. I think I am respected more as a real estate agent who can refer to someone such as John and his company." She is married to Craig Bingham, former Pittsburgh Steeler. They have a son CJ, who attends RMU and daughter, Margot; known in and around the area as a rising singer songwriter, Margot B. (www.MargotB.com). You can contact Lynne at lbingham@howardhanna.com.



Jean M. Krak
J. Francis Company, LLC

email: jean@jfcollc.com
phone: 412.322.6407
web: <http://www.jfcollc.com>